



**実践的なICT教育研修**

**Personalized Tech Training**



# Have a new product idea?



**Hire ENGINEERS  
to build it!!**

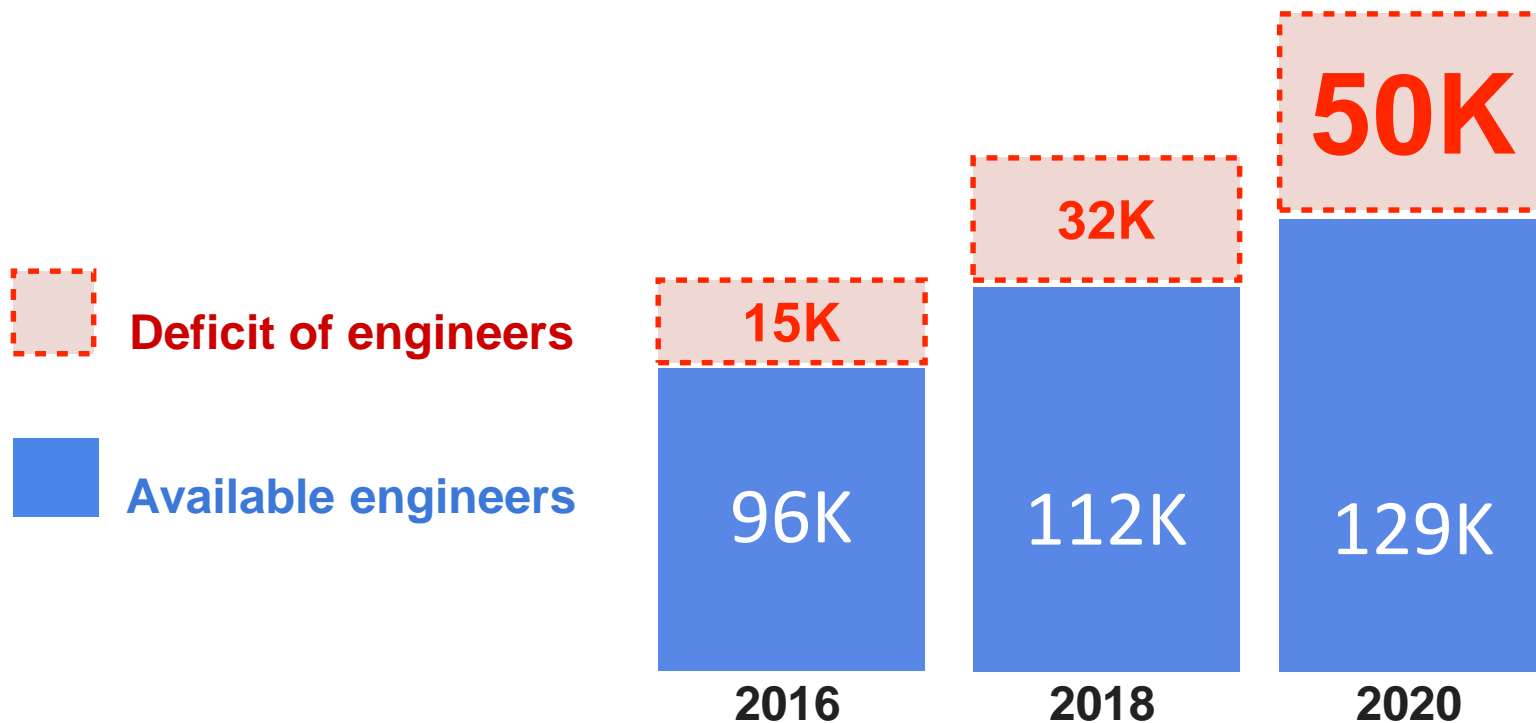
# Hiring engineers is NOT easy!

Oh No!

**Japan ranked last choice in Asia for  
top foreign tech talent**

***-- Bloomberg, Nov 2017***

# Our Motivation: 深刻なIT人材不足



Source: 経済産業省 / METI

**Training Systems in Japan  
don't teach people to do real projects**



**\$5B  
Market**

# What is Tokyo Techies?

## PERSONALIZED TECH TRAINING

to help companies and individuals  
build software/robots from scratch



ENGLISH / 日本語

# Our Tech Training Business

MRR

**\$20K**

RETENTION

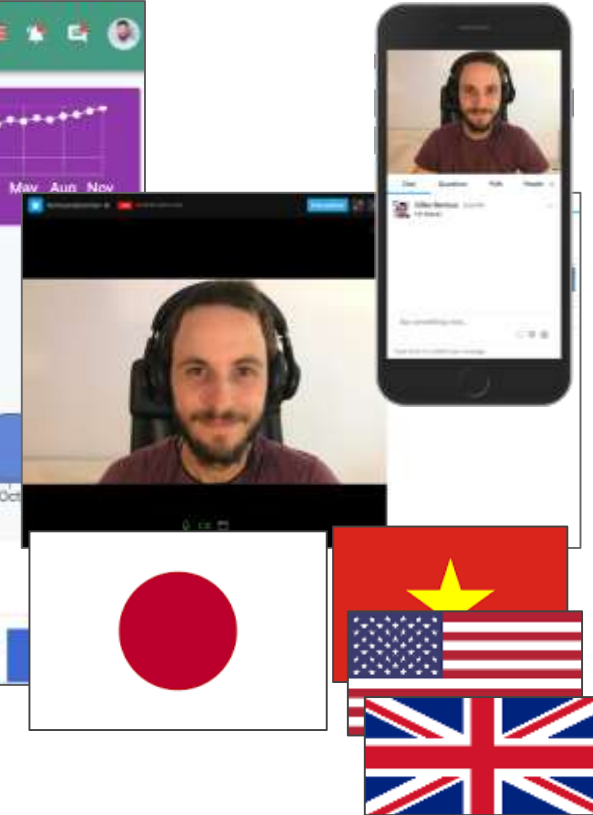
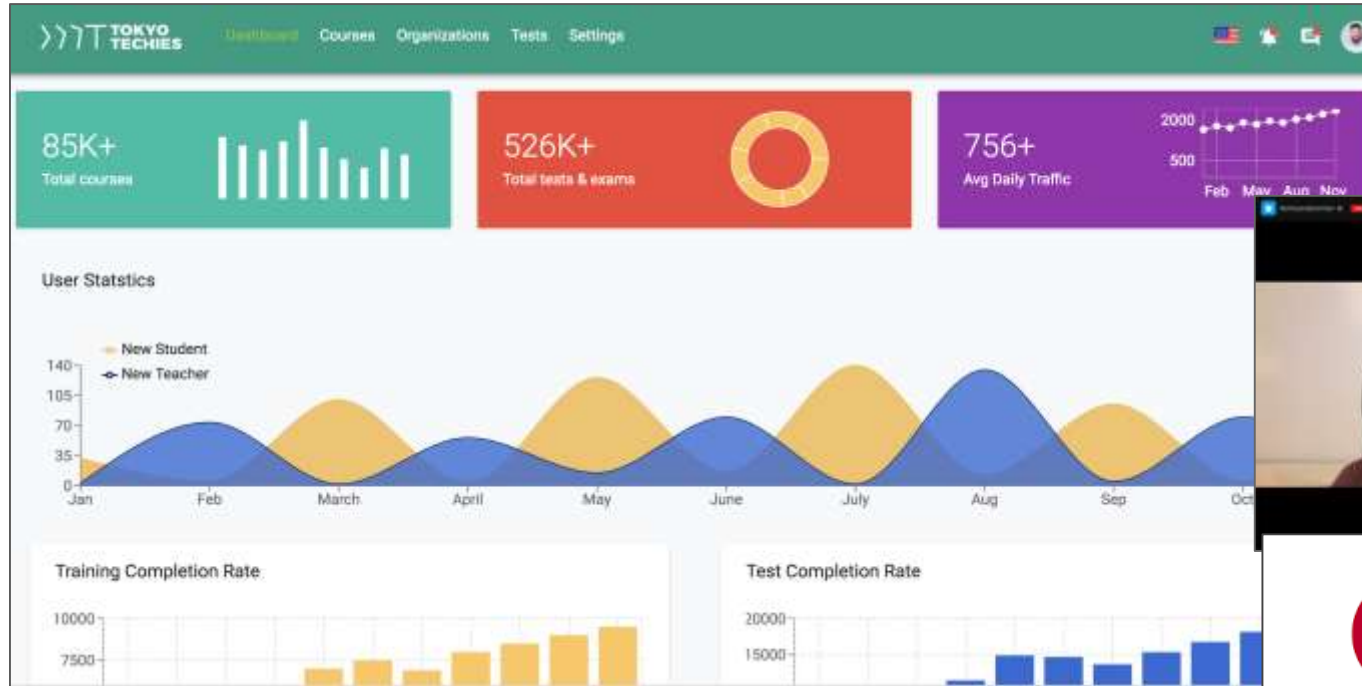
**95%**

# Solve common challenges in Tech training

- 1 **Not personalized**
- 2 **Outdated videos**
- 3 **Fake Learning** (*Copy & Paste...*)



# Next Step: SCALABILITY



**Learning Platform: BETA Version**

# Team of 12 professional engineers



Duc Doba, CEO



Konrad Lykowski, MSc



Phong Nguyen, Ph.D



Abbi Hamed, Ph.D

SoftBank **LINE** **Rakuten** **HITACHI** **SONY**

AI + ROBOTICS + CYBERSECURITY + SOFTWARE DEV.

# 15 CLIENTS & PARTNERS



**TOSHIBA**



**NTT DATA**



**AND MORE...**

ご興味のある方、  
弊社のブースまでお越しください。



THE FUTURE OF TECHNOLOGY TRAINING